

FINANCE PLANS FOR PERSONAL CUSTOMERS

Use the comparison below to help you decide which type of financing is right for you.



Plan Features	Ford Personal Lease*	Ford Acquire	Ford Options	Ford Options Cashplan
Available from Your Ford Dealer	YES	YES	YES	YES
Option to Own the Vehicle^	NO	YES	YES	YES
Vehicle Age	New vehicles only	New and used vehicles (age limits apply)	New and used vehicles (age limits apply)	New and used vehicles (age limits apply)
Available on Cars and Commercial Vehicles	Cars only	YES	Cars & Ford Ranger only	Cars & Ford Ranger only
Finance Term	24 to 48 months	24 to 60 months	24 or 36 months	24 or 36 months
Typical Advance Rental/Deposit	Advance rental typically equal to 3 monthly rentals	Zero deposit available	Zero deposit available (Maximum deposit of 35%)	Purchase price of the car less the Optional Final Payment plus the Finance Facility Fee and Interest
Fixed Monthly Payments/Rentals	YES	YES	YES	No monthly payments
No Responsibility for Vehicle Disposal	YES	NO	NO	NO
Optional Final Payment	NO	NO	YES	YES
Flexible End of Contract Options	Renew/Return/Extend	Renew/Retain	Renew/Retain/Return	Renew/Retain/Return
Optional Maintenance/Service Package	Available at additional cost	Ask your Ford Dealer	Ask your Ford Dealer	Ask your Ford Dealer
Choice of Mileage Band	YES	NO	YES	YES
Road Fund License	Included for the duration of the agreement	Included for the first year	Included for the first year	Included for the first year

*Subject to all payments (including Purchase Fee) being paid.