

FINANCE PLANS FOR COMMERCIAL VEHICLES

Use the comparison below to help you decide which type of financing is right for you.



Plan Features	Ford Acquire	Ford Contract Hire*	Ford Finance Lease*
Available from Your Ford Dealer	YES	YES	YES
Option to Own the Vehicle**	YES	NO	NO
Finance Term	24 to 60 months (maximum term 48 months for Ford Acquire with balloon option)	Any term, 24 to 60 months	Any term, 24 to 60 months
Typical Advance Rental/Deposit	Zero deposit available (VAT normally paid up front)	Minimum one month's rental.	Minimum one month's rental.
No Responsibility for Vehicle Disposal	NO	YES	Vehicle sold on lessor's behalf. 100% of the net Sales Proceeds after all charges are returned to the lessee
Flexible End of Contract Options	Renew/Retain	Return vehicle and Renew	Sell vehicle and Renew
Balloon Option	YES	NO	YES
Optional Maintenance/Service Package	Ask your Ford Dealer	Available at additional cost	Ask your Ford Dealer
Road Fund License	Included for the first year	Included for the duration of the agreement	Included for the first year
VAT On Monthly Payments	No VAT on payments but VAT on vehicle may be fully recoverable	VAT registered businesses may be able to reclaim all or part of the VAT element of the monthly rental	VAT registered businesses may be able to reclaim all or part of the VAT element of the monthly rental
Fees	Our standard fee for Ford Acquire plans may vary dependant on Marketing Promotions available at that time	NO	NO
Taxation (Customers Are Advised to Seek Personal Advice)	Writing down allowances may be available. Interest cost may also be offset	Rentals allowable against taxable profits	Rentals allowable against taxable profits
Line of Credit Available?	YES	NO	NO

**Ford Acquire: your business will own the vehicle once all payments (including the final balloon where applicable and the Purchase fee) have been made. Ford Contract Hire: Ford Lease is the legal owner of the vehicle. However, the customer is responsible for any service, maintenance, and repair costs (unless covered by an optional maintenance agreement) plus any additional costs such as parking fines, traffic violations or accident damage. Ford Finance Lease: Ford Lease is the legal owner of the vehicle and the customer is the registered keeper of the vehicle. The customer is responsible for any service, maintenance, and repair costs, plus any additional costs such as parking fines, traffic violations or accident damage. Business users only.