

FINANCE PLANS FOR BUSINESS CUSTOMERS

Use the comparison below to help you decide which type of financing is right for you.



Plan Features	Ford Acquire	Ford Contract Hire*
Option To Own The Vehicle [^]	YES	NO
Vehicle Age	New and used vehicles (age limits apply)	New and used cars up to 12 months old
Finance Term	24 to 60 months	24 to 48 months
Typical Advance Rental/Deposit	Zero deposit available	Minimum one month's rental Typically, 3 month's rentals
Fixed Monthly Payments/Rentals	YES	YES
No Responsibility for Vehicle Disposal	NO	YES
Flexible End of Contract Options	Renew/Retain	Return car and Renew
Optional Maintenance/Service Package	Ask your Ford Dealer	Available at additional cost
Road Fund License	Included for the first year	Included for the duration of the agreement
VAT On Monthly Payments	No VAT on payments but VAT on vehicle may be fully recoverable	VAT registered businesses may be able to reclaim all or part of the VAT element of the monthly rental
Taxation (Customers Are Advised to Seek Personal Advice)	Writing down allowances may be available Interest cost may also be offset	Tax allowable rentals
Fees	Our standard fee for Ford Acquire plans may vary dependant on Marketing Promotions available at that time	NO

[^] Ford Acquire: your business will own the vehicle once all payments (including the final balloon where applicable and the Purchase fee) have been made.

Ford Contract Hire: Ford Lease is the legal owner of the vehicle. However, the customer is responsible for any service, maintenance, and repair costs (unless covered by an optional maintenance agreement) plus any additional costs such as parking fines, traffic violations or accident damage.